

## Etude EurotaxGlass's

Bonus / Malus | Les valeurs extrêmes par rapport aux prix VN  
pour les véhicules en cours de commercialisation en France

Boulogne, le 06 février 2008

Extrait de la base de données EurotaxGlass's du 29 Janvier 2008

Segment	Marque	Nbre de véhicules	Minimum % Prix VN		Maximum % Prix VN		Moyenne de Bonus/Malus (%) Prix VN	Moyenne de Bonus/Malus (€) Prix VN
			Malus	Bonus	Malus	Bonus		
Citadines	CHEVROLET	5		0.0%		2.6%	1.4%	120
	CITROEN	8		6.1%		8.2%	7.0%	700
	DAIHATSU	1		0.0%		0.0%	0.0%	0
	FIAT	38		0.0%		7.4%	2.4%	295
	FORD	4		0.0%		0.0%	0.0%	0
	HYUNDAI	1		0.0%		0.0%	0.0%	0
	KIA	5		0.0%		8.8%	5.0%	460
	LANCIA	20		0.0%		4.7%	2.0%	345
	PEUGEOT	8		6.0%		8.0%	6.9%	700
	RENAULT	21		0.0%		6.2%	1.5%	200
	SMART	27		0.9%		9.2%	5.4%	693
TOYOTA	32		5.0%		8.0%	6.1%	700	
Combi Minibus	CITROEN	7	-2.3%		-5.0%		-3.9%	-1 357
	FIAT	34	-2.1%		-5.1%		-3.4%	-1 150
	FORD	20	-1.0%		-6.5%		-4.7%	-1 248
	MERCEDES	12	-3.8%		-8.6%		-6.2%	-2 100
	NISSAN	8	-4.4%		-5.4%		-4.9%	-1 600
	OPEL	5	-4.2%		-4.9%		-4.5%	-1 600
	PEUGEOT	8	-2.3%		-5.4%		-4.2%	-1 388
	RENAULT	16	-4.5%		-5.8%		-5.0%	-1 600
	RENAULT TRUCKS	18	-2.9%		-8.0%		-5.4%	-1 617
	VOLKSWAGEN	22	-7.2%		-8.7%		-7.9%	-2 600
Compactes	ALFA ROMEO	40			-6.5%	0.0%	-2.5%	-583
	AUDI	264			-4.9%	2.8%	-1.0%	-340
	BMW	141			-3.8%	2.8%	-0.1%	-48
	CHEVROLET	3			-4.5%	0.0%	-1.5%	-250
	CITROEN	66			-4.1%	3.8%	0.2%	37
	DACIA	25			-9.9%	6.1%	-3.3%	-318
	FIAT	20			-3.7%	1.0%	-0.4%	-83
	FORD	100			-5.9%	3.7%	-0.2%	-51
	HONDA	24			-6.2%	2.9%	-0.5%	-142
	HYUNDAI	6		0.0%		1.1%	0.5%	100
	KIA	54			-5.1%	5.4%	-0.1%	-35
	LADA	2	-8.7%		-9.1%		-8.9%	-750
	MAZDA	13			-5.8%	1.1%	-1.3%	-296
	MERCEDES	76			-3.4%	1.0%	-0.7%	-182
	MITSUBISHI	6			-3.4%	1.3%	-0.5%	-125
	OPEL	48			-5.1%	1.0%	-1.1%	-283
	PEUGEOT	82			-3.7%	3.7%	-1.2%	-312
	RENAULT	213			-7.2%	3.8%	-1.1%	-277
	SEAT	36			-4.2%	3.4%	-0.6%	-153
	SKODA	83			-4.1%	1.0%	-0.6%	-148
	TOYOTA	32			-4.0%	0.0%	-0.8%	-156
	VOLKSWAGEN	191			-7.4%	3.4%	-0.9%	-246
	VOLVO	58			-5.7%	0.9%	-2.2%	-640

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Segment	Marque	Nbre de véhicules	Minimum % Prix VN		Maximum % Prix VN		Moyenne de Bonus/Malus (%) Prix VN	Moyenne de Bonus/Malus (€) Prix VN
			Malus	Bonus	Malus	Bonus		
Familiales	ALFA ROMEO	72			-6.6%	0.0%	-3.3%	-1 196
	AUDI	270			-6.1%	0.0%	-2.3%	-989
	BMW	291			-4.1%	0.7%	-1.3%	-636
	CHRYSLER	3	-2.7%		-3.2%		-3.0%	-750
	CITROEN	55			-5.9%	0.0%	-2.1%	-606
	DODGE	2	-2.9%		-3.3%		-3.1%	-750
	FIAT	7			-3.5%	0.0%	-1.3%	-321
	FORD	84			-6.3%	0.0%	-2.6%	-664
	HONDA	13			-6.4%	0.0%	-1.1%	-304
	HYUNDAI	8	-0.7%		-6.4%		-3.3%	-863
	JAGUAR	12			-5.7%	0.0%	-2.8%	-1 183
	KIA	6	-0.7%		-5.4%		-2.6%	-708
	LEXUS	11	-1.7%		-4.2%		-3.0%	-1 214
	MAZDA	25	-0.6%		-6.5%		-2.9%	-776
	MERCEDES	90			-4.9%	0.0%	-2.3%	-927
	MITSUBISHI	1	-6.3%		-6.3%		-6.3%	-2 600
	OPEL	20			-6.4%	0.0%	-2.5%	-888
	PEUGEOT	55			-6.1%	0.0%	-2.4%	-785
	RENAULT	63			-5.7%	0.9%	-1.4%	-420
	SAAB	28			-6.4%	0.0%	-1.9%	-718
SEAT	11			-3.8%	0.0%	-0.9%	-223	
SKODA	10			-5.0%	0.0%	-2.9%	-940	
SUBARU	10	-3.1%		-6.9%		-4.5%	-1 090	
TOYOTA	46			-5.7%	2.7%	-0.3%	-68	
VOLKSWAGEN	76			-5.7%	0.0%	-1.9%	-628	
VOLVO	181			-6.0%	0.8%	-3.1%	-1 028	
Fourgon Court dérivé VP	CITROEN	12	-2.1%		-3.1%		-2.6%	-750
	FIAT	10	-2.3%		-3.0%		-2.6%	-750
	PEUGEOT	20	-2.2%		-5.6%		-2.9%	-835
Fourgon Moyen dérivé VP	MERCEDES	24	-4.2%		-6.1%		-4.9%	-1 600
	NISSAN	17	-4.7%		-6.5%		-5.4%	-1 600
	OPEL	20	-4.8%		-8.5%		-5.6%	-1 650
	RENAULT	36	-4.3%		-6.5%		-5.4%	-1 600
	TOYOTA	1	-6.3%		-6.3%		-6.3%	-1 600
VOLKSWAGEN	16	-2.5%		-8.0%		-5.2%	-1 744	
Haut de gamme	ALFA ROMEO	10	-1.9%		-6.4%		-4.6%	-1 830
	AUDI	357			-6.6%	0.0%	-2.8%	-1 406
	BMW	216			-3.8%	0.0%	-1.5%	-866
	CADILLAC	65			-6.9%	0.0%	-3.1%	-1 157
	CHEVROLET	4	-2.9%		-6.2%		-4.5%	-1 175
	CHRYSLER	9	-2.2%		-4.6%		-3.6%	-1 317
	CORVETTE	5	-2.9%		-3.9%		-3.5%	-2 600
	DODGE	6			-4.7%	0.0%	-2.7%	-500
	HONDA	1	-4.6%		-4.6%		-4.6%	-2 600
	HYUNDAI	1	-4.1%		-4.1%		-4.1%	-1 600
JAGUAR	20		-1.3%	-5.2%		-3.1%	-2 030	

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			Malus	Bonus	Malus	Bonus		
	KIA	1	-6.8%		-6.8%		-6.8%	-2 600
	LANCIA	2	-3.0%		-3.2%		-3.1%	-1 600
	LOTUS	3	-3.5%		-4.4%		-3.8%	-1 600
	MASERATI	1	-2.3%		-2.3%		-2.3%	-2 600
	MAZDA	3	-7.0%		-8.3%		-7.5%	-2 600
	MERCEDES	153			-4.0%	0.0%	-2.4%	-1 412
	NISSAN	4	-6.2%		-7.1%		-6.6%	-2 600
	OPEL	8			-7.7%	0.0%	-3.3%	-1 119
	PEUGEOT	8			-3.9%	0.0%	-2.2%	-988
	PGO	2	-1.9%		-2.0%		-1.9%	-750
	RENAULT	25	-1.6%		-5.6%		-3.4%	-1 408
	SAAB	28			-5.4%	0.0%	-2.5%	-1 041
	SUBARU	13	-3.7%		-5.9%		-4.7%	-1 677
	VOLVO	72			-5.9%	0.0%	-2.9%	-1 344
<b>Haut de gamme Luxe</b>	ASTON MARTIN	7	-0.9%		-2.3%		-1.5%	-2 600
	AUDI	17	-1.4%		-3.4%		-2.3%	-2 306
	BENTLEY	7	-0.8%		-1.4%		-1.1%	-2 600
	BMW	33	-1.5%		-3.1%		-2.2%	-2 145
	CADILLAC	12	-4.0%		-7.1%		-5.5%	-2 600
	CHRYSLER	5	-3.7%		-4.1%		-3.9%	-2 200
	CITROEN	9	-1.5%		-6.2%		-3.6%	-1 650
	DODGE	1	-2.4%		-2.4%		-2.4%	-2 600
	FERRARI	10	-1.1%		-1.6%		-1.3%	-2 600
	JAGUAR	5	-2.1%		-3.4%		-2.6%	-2 200
	LAMBORGHINI	9	-0.9%		-1.6%		-1.2%	-2 600
	LEXUS	10	-1.1%		-3.6%		-2.4%	-1 915
	MASERATI	9	-2.1%		-2.4%		-2.2%	-2 600
	MAYBACH	3	-0.6%		-0.7%		-0.6%	-2 600
	MERCEDES	27	-0.6%		-3.4%		-2.0%	-2 198
	PORSCHE	27	-1.4%		-3.2%		-2.4%	-2 600
	ROLLS-ROYCE	3	-0.6%		-0.7%		-0.6%	-2 600
	VOLKSWAGEN	4	-1.9%		-3.5%		-2.5%	-2 350
<b>Ludospaces</b>	CITROEN	17			-5.4%	0.0%	-1.9%	-309
	DANGEL	8	-2.7%		-3.6%		-3.0%	-750
	FIAT	16			-5.8%	0.0%	-1.6%	-234
	OPEL	6		0.0%		0.0%	0.0%	0
	PEUGEOT	9			-5.1%	0.0%	-2.0%	-333
	RENAULT	8			-4.4%	0.0%	-1.1%	-188
	SKODA	28			-4.7%	0.0%	-1.9%	-357
	VOLKSWAGEN	18			-4.5%	0.0%	-2.2%	-461
<b>Monospace (Grand)</b>	CHRYSLER	7	-3.4%		-5.1%		-4.3%	-1 600
	CITROEN	14	-1.8%		-5.2%		-3.4%	-1 175
	FIAT	7	-2.1%		-2.5%		-2.3%	-750
	FORD	27	-0.7%		-5.9%		-2.9%	-898
	HYUNDAI	1	-5.3%		-5.3%		-5.3%	-1 600
	KIA	6	-4.6%		-5.6%		-5.1%	-1 600
	LANCIA	15	-1.8%		-3.9%		-2.2%	-863
	MERCEDES	101	-2.7%		-5.1%		-3.8%	-1 719
	MITSUBISHI	2	-2.2%		-2.5%		-2.4%	-750

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			Malus	Bonus	Malus	Bonus		
	PEUGEOT	16	-1.8%		-5.2%		-3.3%	-1 175
	RENAULT	79	-1.5%		-6.3%		-3.2%	-1 263
	SEAT	13	-2.1%		-6.6%		-2.7%	-815
	SSANGYONG	4	-5.0%		-5.8%		-5.4%	-1 600
	VOLKSWAGEN	59	-1.7%		-7.4%		-4.0%	-1 669
Monospace Compact	CHEVROLET	3	-4.4%		-8.6%		-7.0%	-1 317
	CHRYSLER	11	-3.0%		-8.0%		-5.2%	-1 291
	CITROEN	42			-3.9%	0.0%	-1.1%	-268
	FIAT	4	-3.1%		-3.5%		-3.3%	-750
	FORD	25			-3.2%	1.0%	-0.4%	-96
	HONDA	11	-2.4%		-3.3%		-2.8%	-750
	HYUNDAI	3			-4.5%	0.0%	-2.9%	-500
	KIA	26	-0.8%		-8.0%		-3.7%	-842
	MAZDA	10	-2.8%		-3.8%		-3.2%	-750
	MERCEDES	32			-2.9%	0.0%	-1.4%	-394
	OPEL	23			-4.6%	0.0%	-1.8%	-513
	RENAULT	229			-6.6%	0.0%	-1.7%	-424
	SEAT	70			-5.5%	0.0%	-1.2%	-294
	TOYOTA	27	-2.7%		-3.6%		-3.1%	-750
VOLKSWAGEN	22			-3.8%	0.0%	-1.6%	-411	
Monospace Polyvalentes	FIAT	12		0.0%		0.0%	0.0%	0
	FORD	15			-4.3%	4.2%	1.0%	177
	LANCIA	12		0.0%		1.1%	0.5%	100
	NISSAN	15			-4.3%	0.0%	-0.8%	-150
	OPEL	14			-4.5%	0.0%	-2.0%	-375
	RENAULT	34			-4.4%	4.3%	0.9%	162
Polyvalentes	ALFA ROMEO	29	-0.6%		-5.9%		-3.9%	-1 390
	AUDI	27	-1.4%		-4.2%		-2.9%	-1 481
	BMW	12	-2.0%		-4.5%		-3.5%	-1 638
	CHEVROLET	11			-5.2%	0.0%	-1.2%	-173
	CITROEN	57			-4.1%	5.3%	1.7%	266
	DAIHATSU	12			-4.7%	6.4%	0.8%	50
	FIAT	52		0.0%		5.4%	1.8%	287
	FORD	42			-5.6%	5.6%	1.3%	195
	HONDA	7			-3.9%	1.5%	-0.1%	-171
	HYUNDAI	7			-1.4%	5.2%	1.9%	257
	LADA	1	-9.4%		-9.4%		-9.4%	-750
	LOTUS	2	-3.0%		-3.4%		-3.2%	-1 600
	MAZDA	14			-3.5%	5.4%	-0.1%	-182
	MERCEDES	7	-3.2%		-5.4%		-3.9%	-1 886
	MINI	26			-5.7%	3.4%	-1.3%	-379
	MITSUBISHI	2		0.0%		1.3%	0.7%	100
	NISSAN	41			-3.8%	1.4%	-0.1%	-27
	OPEL	46			-5.1%	5.2%	0.4%	36
	PEUGEOT	105			-4.4%	5.2%	0.4%	40
	PORSCHE	8	-3.0%		-4.6%		-3.8%	-2 100
	RENAULT	135			-4.5%	5.2%	1.3%	201
	SEAT	60			-4.1%	6.8%	1.8%	257
	SKODA	36			-4.7%	4.9%	0.5%	67

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			Malus	Bonus	Malus	Bonus		
	SUBARU	1		6.3%		6.3%	6.3%	700
	SUZUKI	24			-5.4%	1.6%	-0.4%	-52
	TOYOTA	42			-4.5%	4.9%	1.8%	283
	VOLKSWAGEN	71			-4.5%	6.2%	1.0%	149
	VOLVO	32	-0.4%		-4.6%		-2.8%	-1 213
Sport Utility Vehicle	AUDI	76	-2.5%		-5.0%		-3.7%	-2 363
	BMW	44	-1.5%		-4.9%		-3.0%	-1 514
	CADILLAC	6	-3.5%		-6.3%		-4.7%	-2 600
	CHEVROLET	16	-2.1%		-7.0%		-4.7%	-1 834
	CITROEN	2	-2.0%		-2.2%		-2.1%	-750
	DAIHATSU	6	-3.3%		-7.0%		-4.7%	-1 033
	DODGE	5	-4.5%		-7.0%		-5.6%	-1 800
	FIAT	16	-3.0%		-4.7%		-3.7%	-750
	HONDA	15	-1.9%		-2.7%		-2.3%	-750
	HUMMER	22	-1.8%		-6.7%		-3.7%	-2 600
	HYUNDAI	16	-2.0%		-5.6%		-3.1%	-963
	JEEP	27	-2.3%		-8.7%		-5.9%	-2 035
	KIA	15	-2.5%		-6.0%		-4.0%	-1 203
	LADA	2	-5.4%		-13.3%		-9.3%	-1 175
	LAND-ROVER	57	-1.8%		-8.7%		-4.0%	-2 095
	LEXUS	4	-1.2%		-4.9%		-2.9%	-1 675
	MAZDA	1	-4.3%		-4.3%		-4.3%	-1 600
	MERCEDES	17	-2.1%		-4.9%		-3.2%	-2 482
	MITSUBISHI	16	-2.0%		-8.4%		-4.5%	-1 594
	NISSAN	62			-8.4%	0.0%	-4.7%	-1 573
	OPEL	8	-2.1%		-6.7%		-3.8%	-1 300
	PEUGEOT	2	-2.0%		-2.1%		-2.1%	-750
	PORSCHE	5	-2.4%		-4.9%		-3.9%	-2 600
	SAAB	2	-3.8%		-4.0%		-3.9%	-2 600
	SANTANA	9		0.0%		0.0%	0.0%	0
	SSANGYONG	12	-2.9%		-5.9%		-4.7%	-1 458
SUBARU	9	-4.2%		-7.2%		-5.6%	-1 933	
SUZUKI	29			-7.4%	0.0%	-3.9%	-757	
TOYOTA	35	-1.9%		-5.8%		-3.7%	-1 390	
VOLKSWAGEN	26	-2.1%		-6.0%		-3.7%	-1 817	
VOLVO	38	-1.4%		-5.4%		-3.4%	-1 826	
<b>Total</b>		<b>7334</b>			<b>-13.3%</b>	<b>9.2%</b>	<b>-1.8%</b>	<b>-755</b>

### Légende

**Citadines** C1, 107, Twingo, Aygo, ...

**Combi\_Minibus** Jumper Combi, Boxer combi, Master combi, ...

**Compactes** C4, 307, Megane, ...

**Familiales** C5, 407, Laguna, ...

**Fourgon Court dérivé VP** Jumpy Combi, Expert, ...

**Fourgon Moyen dérivé VP** Trafic, Hi Ace, Transporter, ...

**Haut de Gamme** A5, 607, Vel Satis, ...

**Haut de Gamme Luxe Ludospaces**

**Gd Monospace**

**Monospace Compact**

**Monospace Polyvalents**

**Polyvalents**

**Sport Utility Vehicle**

C6, A8, Série 7,...

Berlingo, Partner Combi, Kangoo, ...

C8, 807, Espace, ...

C4, Scénic, Touran, ...

Gd Modus, Modus, ...

C2, 1007, 207, Clio,...

X3, C-Crosser, 4007